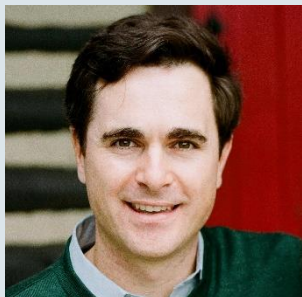




LEADERSHIP



Dan Doud
Managing Partner

Dan founded Bondcliff Partners with the support of his family and a group of experienced investors and operators. As the Managing Partner, Dan is responsible for all activities related to pursuing an acquisition of a single business.

Prior to Bondcliff, Dan was a Manager in the Boston office of Bain & Company, a top-tier consultancy. Dan has an MBA from the Kellogg School of Management at Northwestern University and a BS in finance and accounting from Northeastern University. Prior to attending Kellogg, Dan began his career in corporate finance at General Electric.

Dan is the oldest of three brothers from a family that relocated often; by age twelve, he lived in six different states. Ultimately he landed in Boston, where he now lives with his wife, Blake, their daughter, Vivian, and their dog, Whiskey.

PARTNERS

Dan raised capital from well-regarded investors that range in size and style. These investors were carefully selected for their experience, patience, and ability to demonstrate results from relationships. Please reach out to Dan with any questions.

What we look for?

INDUSTRY:

- Non-cyclical, volume-driven growth
- Stable pricing and margin dynamics
- Fragmented competitive landscape
- Significant barriers to entry, low disruption risk

COMPANY:

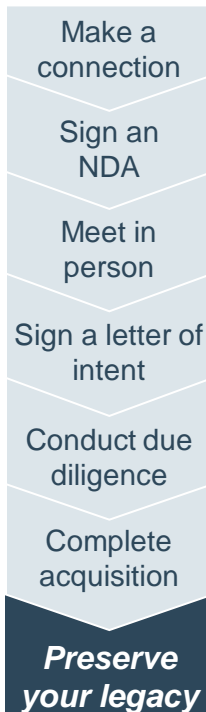
- Provides B2B services or software
- Differentiated customer feedback
- Low customer concentration
- A willing seller backed by strong management

FINANCIALS

- Strong historical and projected revenue growth
- Revenue of \$5-50M w/ some recurring component
- Healthy, stable margins with \$1-10M in EBITDA
- Low capital intensity

A lower-middle market company with a track record of profitable growth

How we work?



Why us?

WE ARE NOT A PRIVATE EQUITY FUND

	Bondcliff	Private equity
Goals	Preserve and grow a company	Maximize investor returns
Focus	On a single company	On a portfolio of companies
Timeline	Long-term (e.g., 10+ years)	Short term (e.g., ~3-5 years)
Capital	Successful individuals	Professionalized institutions
Terms	Flexible to meet your needs	Driven by investor returns

We differentially value your relationship and the company you built